

# Prof. Janusz Filipiak

founder, president and CEO

*Janusz Filipiak is the founder and CEO of Comarch SA. He holds a Professor's degree in telecommunications, which enables him to give his organization unique competitive features by functioning between the academic and business worlds. This is one of the main sources which provides Comarch with its unrivalled level of innovation and competitiveness. Professor Filipiak has over 20 years of experience in the hi-tech industry. In the eighties he worked for France Telecom Laboratories (Paris) and held Scientist and Manager positions at Universities in Australia and the U.S. From 1991-1998, Professor Filipiak was the Head of the Telecommunications Department at the AGH University of Science and Technology (Kraków), and in 1991, he earned a Professor's Degree. He is the author of over one hundred publications in the domains of telecommunications and teleinformatics. He has written six books on teleinformatics (two of which were published in the U.S. and Western Europe), and still contributes to many specialist IT publications.*

Janusz Filipiak was born in 1952. In 1976, he graduated from AGH University of Science and Technology in Krakow. In 1991, he was granted the Professor title by Lech Walesa, Poland's President at the time.

The President of the Republic of Poland honoured Professor Filipiak with the Officer's Cross of the Order of Polonia Restituta. The national award was given for outstanding services in national economic development and achievements in charity and social activities.

In 2013, the Professor was awarded the prestigious IEEE Communications Society Distinguished Industry Leader Award for his remarkable contribution to the development of the communications industry and information technologies.

Janusz Filipiak has been working within the field of advanced technologies for over thirty years, conducting research at France Telecom laboratories in Paris throughout the 1980s. He has worked as Deputy Director of the Teletraffic Research Centre at the University of Adelaide in Australia and research laboratories in the USA and Canada.

Professor Filipiak has written more than one hundred papers on telecommunications and data communication published in IEEE Transactions on Communications, IEEE Journal on Selected Areas in Communications, Operations Research, and other journals renowned worldwide. He has also published six books, including Modelling and Control of Dynamic Flows in Communications Networks, Springer-Verlag 1988, and Real Time Network Management, North Holland 1991. He was also editor of Telecommunication Services for Developing Economies, Elsevier 1991.

In 1993, Professor Filipiak founded Comarch, the first knowledge-based company operating in Poland. Now it is a global corporation. Comarch, as one of the first Polish companies to make an international breakthrough is greatly responsible for shaping the new Polish economy.

Comarch is a software house selling licenses as a service. The company specializes in innovative IT solutions for the Telecommunications and Financial Services industries, Government, Large Enterprise, and Small and Medium Business. Comarch's products and solutions cover billing, network management, ERP systems, IT security, CRM and loyalty management, EDI, sales support, electronic communication and business intelligence. The company also offers IT outsourcing services and consulting. In short, Comarch has created an entire range of finished products meeting its customers' expectations and specifications, creating sophisticated IT systems for special orders.

**The company employs nearly 3,500 highly skilled professionals - programmers, computer scientists and economists - who are graduates of the best universities around the world. Comarch is listed on the Warsaw Stock Exchange and Frankfurt Stock Exchange, and strengthened its position in the German, Austrian and Swiss markets, taking over German group SoftM in 2008 and the Swiss A-MEA Informatik AG in 2012.**

Comarch has successfully completed over 3000 projects.

Professor Filipiak is President of the sports club Cracovia, which participates in professional football and ice hockey leagues. Cracovia was established in 1906 and is the oldest Polish sports organization. During the 2010/2011 season, Comarch was the main sponsor of TSV 1860 München, the venerable sport club in Bayern (Germany).



## COMARCH

# About himself

**Personal motto:**

Persistence in creation

**Professional motto:**

Balanced growth

**Most important personal achievement:**

Becoming a Professor before the age of 39

**Most important professional achievement:**

Building a company from the very beginning that now employs 3500 people

**Most important personal achievement:**

Earning the trust and respect of people

**Family:**

Married and has three children.

**Who he'd like to be, if he was not who he was now:**

A physicist

**Favorite book genre:**

Thriller

**Favorite sport:**

Swimming and skiing

**Dream vacation:**

The Mediterranean

**A place where he feels best:**

His own home

**What motivates him to work:**

The desire to establish a large international corporation

**Current position**

Encouraging further intensive work on business development

# Curriculum Vitae

**1984-1985**

Conducted research at France Telecom laboratories in Paris

**1987-1989**

Deputy Director of the Teletraffic Research Centre at the University of Adelaide in Australia

**1991-1991**

Visiting Professor at the University of Montreal, Quebec (Canada)

**1991-1993**

Conducted research at France Telecom laboratories in Paris (France)

**1991-1999**

Manager of the Telecommunications Unit at AGH University of Science and Technology (Krakow)

**1995-1996**

IT Department Manager for Tadeusz Sendzimir Steelworks in Krakow

**1996-1998**

President of the Supervisory Board of Comarch SA in Krakow

**from 1998**

CEO of Comarch SA in Krakow

# COMARCH